

## Paraplanning Services

## **Paraplanning Request Form**

Phone: 03 8532 0000 Fax: 03 9530 2242 Email: info@ebonvrose.com.au **ADVISER DETAILS ADVISER NAME** PRACTICE NAME **EMAIL** PHONE (Work) PHONE (Mobile) LICENSEE SERVICE REQUIRED (please √) Refer to ERPS Paraplanning fees sheet for costs **CLIENT NAME** Single Strategy SoA Highly Complex SoA - Four or more Strategies, SMSF's SoA – Two Strategies SoA – Three Strategies Template Setup Do you require the Ebony Rose Paraplanning team to devise a strategy? SOA OPTIONS (please ✓) Please include\*: Cover letter Table of contents **Executive summary** Risk Profile Modelling □ One year □ Longer than one year Retirement income streams ☐ Generic summary of income stream options Centrelink ☐ Table illustrating assessable assets and income □ Pie chart Asset Allocation ☐ Separate asset allocations for client and spouse **Appendix** ☐ Those relevant to strategy ☐ Those relevant to investments YOUR INVESTMENT PREFERENCES Please list your recommendations here:

DISCLOSURE OF FEES AND COMMISSIONS (please ✓)		
□ Fee for Service		□ hours @ \$ per hour and the fee is capped at \$
		□ OR Set fee \$
		□ AND Recouped from commissions
□ Asset Based Fee		Please attach your fee schedule
		☐ Entry Fee% Commission%
☐ Commissions (State the percentage of commission you wish to		☐ Exit Fee% Commission%
receive i.e. 80% of the available commission)		☐ Review Fee%
		□ Trail Commission%
Please list any other fees/bonus's your licensee requires you to disclose here;		
SOA DELIVERY		
☐ EMAIL – Please email the final SOA to me		
☐ MAILED – Please email the final SOA to me (\$52 fee applies)		
□ MAILED - Flease print bind and post the SOA to the (\$32 fee applies)		
CHEC	CK LIST (please √)	
	Copy of Ebony Rose Paraplanning Service Client agreement signed & dated - attached	
	Deposit cheque for \$200 - attached	
	Ebony Rose Paraplanning Service letter of intro has been given to client	
	Client questionnaire is signed & dated	
	Clients objectives are detailed in client questionnaire	
	Risk Profile has been completed	
	Recommended products are on your licensees Approved Product List	
	Replacement of Product details have been provided	
If you are providing ERPS with a strategy;		
	Strategy outline is clearly and concisely written in client questionnaire or on a separate sheet.	
	Insurance Quotes and working papers (calculations) are attached	
	Annuity Quotes are attached	
ADVISER AUTHORITY		
I have read and I understand the Paraplanning offer that I have previously signed with Ebony Rose Paraplanning Services		
ADVI	SER SIGNATURE: X	DATE:
IMPORTANT		
If this form and/or the Client Questionnaire are not completed in full your SOA request may be delayed		

\*\* Please attach the Client Questionnaire and File notes \*\*

Please keep a copy of all documentation forwarded to Paraplanning

SPECIAL REQUESTS & INSTRUCTIONS		